Scott D. Keller
2885 Troon Court
Richland, WA 99354
[redacted]

November 9, 2021

Port of Benton Commission
3000 Port of Benton Blvd.
Richland, WA 99354

Dear Commissioners:

I am seeking your selection to replace Commissioner Larson on the Port of Benton Commission. I have been intimately involved in the day-to-day activities of the Port of Benton for thirty years and feel I am eminently qualified to serve as Commissioner.

If selected I will make decisions based on the best interest of the tax paying citizens of Benton County.

My resume is attached. Feel free to contact me if you have any questions or concerns.

Sincerely,

Scott D. Keller, PPM

Attachment

Scott D. Keller
2885 Troon Court
Richland, Washington 99354
[redacted]

Objective:
I have spent nearly thirty years as the Executive Director, Assistant Executive Director and Airport Director for the Port of Benton. I feel that I am more than qualified to be selected as Commissioner Larson's replacement on the Port of Benton Commission. If I am selected I will do my best to make sure the citizens of Benton County are well served by my actions.

Qualifications:
Seventeen years as Executive Director of the Port of Benton.
Twelve years as Assistant Executive Director/Airport Director for the Port of Benton.

Management Skills Include:
- Professional Port Management
- Lease Management
- Airport Management
- Real Estate
- Financial Management
- Banking
- Marketing
- Insurance

Professional Achievements:
- Instrumental in developing Prosser's Wine & Food Park and Vintner's Village.
- Negotiated lease with Corp of Engineers to manage Crow Butte Park.
- Port of the Year in 2007.
- Developed Tri-Cities Enterprise Center into a destination brew pub facility.
- Became the third Port Manager in Washington State to obtain Professional Port Management certificate in 2011.
- Sam Volpentest Entrepreneurial Award in 2017.

Education:
Bachelor of Science degree in Business Administration with emphasis on Economics, Rocky Mountain College, Billings, Montana, 1979.

Professional Experience:
Port of Benton Executive Director, Assistant Executive Director, Airport Director; 1989 – 2019. Real Estate and insurance; 1988 – 1989.

Banking, Mortgage Loan Officer, Commercial Lending, Consumer Loans, Marketing Officer, Faculty Trainer; 1979 – 1988.

Civic Activities:
Leadership role in several community activities including:
Board of Director of the Tri-Cities Visitor and Convention Bureau, Vice Chairman, for Agribusiness Commercialization & Development Center. Board of Director of the Tri-Cities Science and Technology Park. Past Board of Director of the Washington Airport Managers Association and several chamber and economic development organizations.

Memberships:
WPPA, WAMA, several Chamber of Commerce organizations,TRIDEC (local EDA), Prosser EDA and Board Member of the Prosser Chamber of Commerce.

Please fill out the following questions completely.

Name of Applicant	Scott D. Keller				
Street Number and Address	2885 Troon Ct.				
City	Richland	State	WA	Zip	99354
Preferred Phone		Email			
Are you over the age of eighteen (18)?	✔ Yes		No		

Use a separate page as necessary to complete your response to the following questions. Each answer to open ended questions should be no more than 250 words each.

1. Describe why you're interested in serving on the Port of Benton Commission.

I worked for the Port of Benton for thirty years. Almost half of my life, I have invested in the Port and want to continue to GIVE back to the community as a Port of Benton Commissioner. No one has a better understanding of the Port, it's mission and the economic development opportunities the Port has to offer the taxpayers of Benton County. I understand the laws of Port Districts and can start the job running!!! As a Professional Port Manager PPM, with 30 years of experience, no one has a better idea of the responsibilities of a Port Commissioner and I assure you I will take the opportunity seriously!!

2. What is your current (or former, if retired) occupation, and are there any relevant skills of that occupation you feel are relevant experience to serve as a Commissioner?

I am retired. As mentioned above and you weill see with my resume, I worked for the Port of Benton for thirty years. I started as Assistant Executive Director/Airport Director. I worked in that capacity for 13 years. In 2002, I was appointed the Executive Director and worked in that possition for 17 years. During my tenure the Port grew its assets from 10 million dollars to 70 million dollars with too many accomplishments to mention!!! The Port of Benton was named Port of The Year in 2007. I received my Professional Port Managers Certification (PPM) in 2011 at the time there were only 81 recipients of this distinguished accomplishment.

3. What other qualifications do you hold that you consider relevant to this position?

See Resume!!

4. What is your experience holding elected or appointed public office (if any)? If you have held public office, what leadership roles or executive leadership team experience do you have in that office?

Examples may include serving on City Council, County Commission, Advisory Boards and Commissions, Appointments to Community Boards (e.g. Visit Tri-Cities, Chamber of Commerce, etc.)

Past experience include Chairman of the Board for two terms and board memeber for 10 years Visit Tri-Cities (formerly the Tri Cities Visitor and Convention Center. On the Board of Director of the Washington Airport Management Association for 7 years. Very involved with the Chambers of Commerce for the Cities of Richalnd, Tri City Area Chamber, Prosser Chamber and Benton City Chamber of Commerce. Rotary International, Richland Rotary. Rotarian of the Year and recipient of the Sam Volpentest Entrepreneurial Leadership Award in 2017.

5. Do you, your spouse, or another closely related party have a financial interest in, or are an employee or affiliate of any business or agency which does business with the Port of Benton? If so, please explain.
Yes, I have a good friend that works for a tenant in the Technology and Enterprise Center.
6. From what you have learned about the Port of Benton and the community/region, how are you the ideal match for this position?
30 years employed with the Port of Benton. I have been intimately involved in all aspects of Port District Operation and Management in the State of Washington and Tri Cities for almost half my life. I don't know of anyone else that is a more ideal match than I am!!!
7. Explain your experience with property management, leases, real estate transactions and business proposals? What is your experience with airports or other specialty service areas?
I have 30 years of experience in Port District Operation and Management. I was the Airport Direcor for 13 years and currently have an aircraft and hangar at the Richland airport. I have delt with all types of specialty service areas over the 30 years with the Port of Benton
8. Is there anything in your background we should know about that would have a negative impact on you or the port if you were appointed? Please explain.
The is nothing in my background that would have a negative impact.

Please attach a résumé of no more than two pages to be submitted along with your application.